



# BioHealth Innovation

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## OVERVIEW

BioHealth Innovation, Inc. (BHI), is a Montgomery County innovation intermediary which translates market-relevant research into commercial success by bringing together management, funding, and markets. BHI is seeking a life science business analyst to support the NIH SEED Office (<https://seed.nih.gov/>). The analyst will provide business landscape analysis and other project support on product development, corporate strategy, and private investment for NIH-funded companies. This will entail market landscape, technology, and other business intelligence research to support Entrepreneur-in-Residence and other SEED life science commercialization activities.

## POSITION DESCRIPTION – Life Science Business Analyst

Responsibilities include:

- Conduct life science business intelligence and landscape analysis (competitive business, product development, IP) of early-stage companies developing technologies across the spectrum of NIH-funded therapy areas and technology modalities
- Analyze technical, business, and financial data using current or creating/combining new datasets
- Manage projects and develop tools, metrics, and dashboards to demonstrate progress and outcomes to leadership
- Support NIH-wide academic entrepreneurship and product development programs (<https://seed.nih.gov/programs-for-academics/academic-entrepreneurship-and-product-development-programs> )
- Participate in NIH and inter-agency working groups or committees, as requested

## QUALIFICATIONS

- Bachelors or Masters degree with 2-3 years experience as financial or market analyst (life science or biomedical experience preferred)
- Knowledge of product development and commercialization milestones and lifecycle
- Experience with market opportunity and competitive landscape assessment, financial modeling, or life sciences business consulting. Familiarity with business intelligence databases (Global Data, Clarivate), investment databases (Pitchbook, Crunchbase) or other like tools (CBInsights or other)
- Broad awareness of the life science sector and healthcare innovation across all therapy areas and modalities (therapeutics, devices, digital health, research tools, software, consumer health)
- Ability to effectively liaise and manage projects with internal and external key stakeholders, both within the investor/business and technical/scientific communities
- Strong organizational, analytical, communication skills with demonstrated ability to manage competing priorities
- Interest and ability working in a fast-paced environment
- Maintain flexibility in a changing environment and communicate effectively across highly matrixed organizations

- Excellent presentation skills and ability to prepare high quality, thorough and concise analyses

BHI is an equal opportunity employer. Candidate **MUST** be a US citizen or a permanent resident.

### **APPLICATION PROCEDURE**

Interested applicants should send their resume and cover letter to Lynne Brisbane, - V.P. Finance, HR and Operations at [jobs@biohealthinnovation.org](mailto:jobs@biohealthinnovation.org).